



WISCONSIN NATIONAL GUARD ASSOCIATION, INC.

2400 Wright Street, Room 208, Madison, WI 53704-2572

Tel: (608) 242-3114
Fax: (608) 242-3513
Email: wingainc@att.net

June 15, 2010

MINUTES OF THE WINGA BOARD OF DIRECTORS MEETING Madison, WI – April 24, 2010

Meeting called to order by President Nehls at 9:05 a.m.

Roll call showed the following:

President Nehls	Present	Director M. Hanson	Present
Executive Vice President Neumann	Excused	MAJ Stoczynski ILO Director Cusick	Present
Vice President Gault	Present	Director Gruber	Deployed
Treasurer Eastman	Present	Director Alvarez	Present
Secretary Hastings	Present	Director Ebben	Present
Executive Director Wagner	Present	Director Gray	Present
Director Van de Loop	Excused	Director Hoistion	Present
Director Paterson	Present	Director Statz	Present
Director Oehler	Present	Director Dew	Present
Director Olesen	Present	Director Bensend	Present
Director Engeler	Present	Director Quist	Present
Director Schmitz	Present	Director Yount	Deployed

Quorum established.

Others Present: Col Don Hamilton, COL (Ret) Michael Williams

Business meeting began with the Pledge of Allegiance led by Vice President Gault.

APPROVAL OF MINUTES: The March 10, 2010 Board of Director meeting minutes and were approved on a motion by Director Bensend and second by Director Olesen.

TREASURER'S REPORT: Treasurer Eastman addressed the report with little change since the March 10, Board of Directors meeting but noted that Line Item 229 is a little misleading as exhibitor's contributions are not totally reflected. The Treasurer's report was accepted as presented on a motion by Director Dew and second by Director Bensend.

PRESIDENT'S COMMENTS: President Nehls reviewed the agenda for today's WINGA General Conference Business Meeting. First President Nehls will announce the resignation of Executive Vice President Neumann and then solicit nominations from the floor for the position. Nominees will be voted on during the session. Committee reports will be presented as in the past, committee chairs will be asked to come forward and address any questions regarding their reports from the general assembly. COL Michie will give an overview of the 2011 NGAUS Conference. Following that, newly elected officers and directors will be installed.

INSURANCE COMMITTEE REPORT: Mike Williams presented the report. The automation upgrade is about 70 - 75% complete. Challenges with DFAS – Indianapolis is one of the hurdles to be reconciled. Another is with first year members who drop the insurance once there is a cost involved.

RESOLUTIONS COMMITTEE REPORT: Col Mike Hinman presented the Resolutions Committee Report. A new format for the resolutions process is in place. Only new resolutions and changes to existing standard resolutions need to be vote upon by the membership and forwarded to NGAUS for action. These processes will greatly expedite the resolutions process for NGAUS. Col Hinman met with BG Anderson and COL Koon to identify what is relevant to mission so we can focus on the high priorities of Air, Army and Joint missions. The Plan is to solicit other states to co-sponsor any resolutions which may impact them as well. Please submit any inputs for Army to Maj Gerald Eastman and all Air inputs to Col Mike Hinman.

EXECUTIVE DIRECTOR'S COMMENTS: Membership – Wisconsin again leads the nation in membership. Those 100% units will share over \$2,000 of the Early Bird Rebate from NGAUS. Taxes May 17th is the filing date for WINGA Corporate taxes. Due to oversight and governance issues WINGA will be filing for a three month extension. This will give the Board of Directors the opportunity to review and approve our tax returns before they are filed. 132d NGAUS Conference The deadline for reserving hotel rooms for Austin is fast approaching. The first submission is June 1st with the final due on July 1st. Make your reservation as soon as possible.

OLD BUSINESS: None.

NEW BUSINESS: President Nehls presented that two years ago the WINGA Conference almost merged with the ESGR and Family Support Conferences. Per the by-laws, WINGA must have an annual business meeting, but this session could easily be incorporated into these larger events. WINGA is meeting with the Hyatt Regency, in Milwaukee, on April 26, to secure the property for the WINGA 2011 State Conference. President Nehls appointed a committee consisting of Ron Wagner, Director Hanson, VP Gault, and Col Hamilton to meet with LTC Tammy Gross.

Director Statz brought up the idea of Company Grade Officer - Officer Professional Development Flights to Washington DC, similar to the Zenith conference, only with the purpose to highlight NGB, NCR and NGAUS. Perhaps we could tie this with a Air Refueling Wing mission to alleviate any transportation costs?

President Nehls suggested that we look into the possibility of re-establishing the state legislative program, Possibly a breakfast at the Inn on the Park. This would give us an opportunity to engage State Representatives on important issues. President Nehls and Ron Wagner will meet with Larry Olson to discuss the idea.

NEXT DIRECTOR'S MEETING: Board of Directors Meeting August 11, 2010, 5:45 p.m. at the Cannery, Sun Prairie, WI.

A motion to adjourn was made by Director Gray and seconded by Director Bensend. The motion carried and the meeting adjourned at 10:12 a.m.



Ronald R. Wagner
Executive Director

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Treasurer's Report

APRIL 2010 - Treasurer's Report

Subcategory	Actual	Budget	Difference	
INCOME CATEGORIES				
000 - Checkbook Balance	\$ 2,070.97	\$ 250.00	\$ 1,820.97	828.4%
102 - Dues WINGA, Inc.	\$ 2,589.00	\$ 4,500.00	\$ (1,911.00)	57.5%
103 - 133rd NGAUS Conference	\$ 8,652.25	\$ 8,652.25	\$ -	100.0%
107A - WINGA, Inc.	\$ 45,000.00	\$ 94,774.00	\$ (49,774.00)	47.5%
110 - Miscellaneous Receipts	\$ 5,305.34	\$ 10,000.00	\$ (4,694.66)	53.1%
TOTAL INCOME CATEGORIES	\$ 63,617.56	\$ 118,176.25	\$ (56,379.66)	53.8%
EXPENSE CATEGORIES				
201B - Free First Year Dues	\$ -	\$ 100.00	\$ 100.00	0.0%
204 - NGEDA (NG Exec Dir Assoc)	\$ 2,302.25	\$ 2,000.00	\$ (302.25)	115.1%
205 - NGAUS National Conference	\$ 6,200.00	\$ 10,000.00	\$ 3,800.00	62.0%
206 - President's Expenses	\$ 231.20	\$ 2,000.00	\$ 1,768.80	11.6%
209 - Communicator	\$ 2,204.64	\$ 4,200.00	\$ 1,995.36	52.5%
210 - Printing	\$ 585.13	\$ 500.00	\$ (85.13)	117.0%
211 - Promotional Items	\$ -	\$ 1,000.00	\$ 1,000.00	0.0%
214 - Telephone Charges	\$ -	\$ 25.00	\$ 25.00	0.0%
215 - Postage & Envelopes	\$ 419.43	\$ 1,050.00	\$ 630.57	39.9%
216 - Corporation Filing Fee	\$ 10.00	\$ 10.00	\$ -	100.0%
217 - Bank Fees	\$ -	\$ 30.00	\$ 30.00	0.0%
218 - Liability Insurance	\$ -	\$ 2,150.00	\$ 2,150.00	0.0%
219 - State Conference	\$ 5,000.00	\$ 5,000.00	\$ -	100.0%
220 - Director/Officer Meetings	\$ -	\$ 1,600.00	\$ 1,600.00	0.0%
221 - Bond Insurance	\$ 222.00	\$ 225.00	\$ 3.00	98.7%
222 - Office Supplies	\$ 46.72	\$ 500.00	\$ 453.28	9.3%
223 - Publications	\$ -	\$ 50.00	\$ 50.00	0.0%
224 - TAG Contingency Fund	\$ 2,000.00	\$ 2,000.00	\$ -	100.0%
225 - Tax Consultant	\$ -	\$ 2,200.00	\$ 2,200.00	0.0%
226 - WINGA Awards	\$ -	\$ 500.00	\$ 500.00	0.0%
227 - Executive Director's Exp	\$ 842.87	\$ 3,000.00	\$ 2,157.13	28.1%
229 - WINGA Conference Expense	\$ 3,457.75	\$ 900.00	\$ (2,557.75)	384.2%
230 - Office Equipment/Furniture	\$ 76.59	\$ 200.00	\$ 123.41	38.3%
232 - Utilities	\$ 885.97	\$ 1,800.00	\$ 914.03	49.2%
233 - Wisconsin Income Tax	\$ -	\$ 100.00	\$ 100.00	0.0%
234 - Elan Merchant Services	\$ -	\$ 900.00	\$ 900.00	0.0%
235 - Legislative Visit Wash DC	\$ 1,382.00	\$ 1,500.00	\$ 118.00	92.1%
236 - Committee Expenses	\$ -	\$ 250.00	\$ 250.00	0.0%
237 - DSL Line	\$ 287.43	\$ 800.00	\$ 512.57	35.9%
240 - Annual O-6 - O-8 Briefing	\$ 750.00	\$ 750.00	\$ -	100.0%
241 - Federal Income Tax	\$ -	\$ 400.00	\$ 400.00	0.0%
242 - Legislative Reception	\$ -	\$ -	\$ -	0.0%
243 - Contingency Fund	\$ 82.98	\$ 4,000.00	\$ 3,917.02	2.1%
250 - Awards Gifts & Grants	\$ 1,215.00	\$ 22,000.00	\$ 20,785.00	5.5%
400 - Salaries	\$ 10,225.17	\$ 37,784.00	\$ 27,558.83	27.1%
TOTAL EXPENSE CATEGORIES	\$ 38,427.13	\$ 109,524.00	\$ 71,096.87	35.1%
Difference Revenue vs Expenses	\$ 25,190.43			