



# WISCONSIN NATIONAL GUARD ASSOCIATION, INC.

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August 14, 2008

## MINUTES OF THE WINGA BOARD OF DIRECTORS MEETING Madison, WI – August 13, 2008

Meeting called to order by President Olson at 9:00 a.m.

Roll call showed the following:

President Nehls	Present	Director Hanson	Present
Executive Vice President Neumann	Present	Director Hirsch	Present
Vice President Gault	Present	Director Hanson	Absent
Treasurer Leckel	Excused	Director Alvarez	Present
Secretary Hastings	Present	Director Ebben	Present
Executive Director Wagner	Present	Director Gray	Present
LTC Sailer ILO Director Van de Loop	Present	Director Hoistion	Present
Director Strub	Present	Director Stutz	Present
CPT Sarah Bammel ILO Director Kappus	Present	Director Stultz	Present
Director Eastman	Present	Lt Col Schuh ILO Dir Lukaszewicz	Present
Director Bensed	Present	Director Engeler	Present
Director Quist	Present	Director Schmitz	Present

Others Present: Lt Col Herbert Dannenberg

Business meeting began with the Pledge of Allegiance led by Vice President Neumann.

**APPROVAL OF MINUTES:** The April 26, 2008 Board of Director meeting minutes were approved on a motion by Director Bensed and second by Director Quist.

**INSURANCE COMMITTEE REPORT:** Director Stultz gave the insurance report. This year's experience refund of over \$89,000 has been received. This is a welcome increase compared to the minimal refunds for the past several years. The refund will be split evenly with the Enlisted Association in accordance with our agreement. "What is WINGA doing for you?" Over 7400 policies and over \$9 million paid out to members since the inception of the program in 1971. There was a meeting of the Long Range Planning Committee on July 8th to discuss updating the office software and there is an Insurance Committee meeting on August 27<sup>th</sup> to discuss future of program, software and the budget.

**PRESIDENT'S COMMENTS:** President Nehls stated that Stultz has given a written notice of his intent to retire effective December 31, 2008. COL Stultz has served in this capacity for over 12 years. He has been a very dedicated person to the insurance program and to WINGA; he will be difficult to replace. Plan is to have an advertisement out in the next month or so and hope to have the position filled by spring with some transition time. Anyone who knows of someone who may have or could obtain an insurance license in the state of Wisconsin should apply.

President Nehls also read a letter of resignation from Director Paul Lukaszewicz. Don Schuh is appointed to fill the remainder of Paul's term.

President Nehls had asked that an email from MAJ Oakley regarding Company Grade participation at the annual conference be shared with the Directors. MAJ Oakley pointed out that there was little interaction with the Company Grade Officers and senior grades. As an association we must make a point of approaching the company Grades Officers and getting to know their concerns. Potential changes to the Business Meeting and the inclusion of Officer Professional Development would have a positive impact on Company Grade attendance.

There has been some discussion regarding combining the conference with other venues like the ESGR and Family program and the first opportunity will be 2010 and COL Koon brought this suggestion to everyone's attention at the 2008 WINGA Conference in Appleton, the BOD plans to pursue this further if no additional action is taken.

President Nehls-Thanked everyone for their support and he hopes to re-vamp the business session at future WINGA Conferences as one of his goals during his term.

**TREASURER'S REPORT:** Executive Director Wagner presented the Treasurer's Report, addressing those line items that have exceeded the budget. Line 201B Free First Year Dues – Exceeds budget by \$36, These are dues that WINGA pays for prior service officers that join the Wisconsin Guard for the first time. Line 225 Tax Consultant – Exceeds budget by nearly \$560. This is a onetime issue due to research our tax consultant had to do regarding our tax liability on the \$50,000 lease prepayment in 2007. His research resulted in a tax savings of nearly \$8,000 to the association. Line 226 WINGA Awards – Exceeds the budget by nearly \$400. WINGA bought plaques to recognize vendors/sponsors that supported the annual conference. Also, due to the Army Guard reorganization, many of the unit membership plaques needed to be updated. Line 233 Wisconsin Income Tax and Line 241 Federal Income Tax slightly exceed the budgeted amount as did Line 235 Legislative Visit Washington DC. The Treasurer's report was approved on a motion by Director Sailer and second by Director Engeler.

**EXECUTIVE DIRECTOR'S COMMENTS:** Membership/Rebates: Wisconsin is again leading the nation in NGAUS membership at 133%. We still have 17 members that have not paid their 2008 dues. This is the 28<sup>th</sup> consecutive year we have been 100%, a tradition we must continue. Next month we will begin our membership campaign for 2009, with initial contacts with the units. NGAUS has given Wisconsin its 25% rebate from annual dues paid. The check amount was \$10,166.25. As previously decided by the Board of Directors, one fifth of the rebate remained as a part of WINGA's operating Budget and the remainder returned to those units that were at 100% strength last April. The return comes out to \$11.53 per assigned officer. NGAUS Awards: Wisconsin submitted ten packages to NGAUS for recognition by the NGAUS Awards Program. Of the nine packages, five were approved: State Rep. Terry Musser, Charles Dick Medal of Merit; Mr. Greg Jacobs, Patrick Henry Award; Mr. David Simpson, Meritorious Service Award; Maj Michael Guch, Valley Forge Certificate; and Capt Nicholas Braun, the Theodore Roosevelt Leadership Award for Company Grade Officers. 130<sup>th</sup> Annual NGAUS Conference – Baltimore: The final rooming list was sent in, we have 77 delegates attending the conference. Wisconsin will be teaming with Arizona, and Hawaii for hospitality night. We are looking at securing a place near the Hyatt that has an outdoor area that can accommodate up to 300. The Hyatt is very expensive but is the fall back position. We will have a suite in the Hyatt, but it will be a bring your own bottle type operation. Director Stipends will be mailed the end of this month. WINGA has two officers representing us on the Resolutions Committee. COL Paul Russell and Col Mike Hinman. Their duties require they be in Baltimore early to work the resolution process. Of the budgeted 22 Directors, only 14 have signed up. On a motion by Secretary Hastings and second by Vice President Gault, the Board approved these two individuals receive a Directors stipend for the Baltimore Conference. 59<sup>th</sup> Annual WINGA Conference: We, being the Board of Directors, are co-hosts for this conference. The Golf outing committee has checked out golf courses earlier this week and is working their end of that event. The Holiday Inn is a bit smaller property than what we have had in the past but should be adequate with the 32d being deployed. The enlisted association had approached us about having a joint conference in 2009; however, they have reconsidered and have withdrawn the request. Conflict of Interest Statement: Each of the Directors were given a Conflict of Interest Statement. Although not a mandatory item today, both our insurance liability underwriter and our Income Tax preparer have inquired if we have such a policy in place.

Scholarships: The Awards Gifts and Grants Committee reviewed the applications for Educational Grants. WINGA annually awards up to ten Educational Grants and two Presidential Scholarships. This year, there were no applications for the Presidential Scholarships. Of the ten applications for the Educational Grants, nine were selected as qualified and awarded the Grant. One individual possessed a 3.269 GPA for the last semester and a cumulative

GPA of 3.103. The semester preceding that a 2.375 GPA and a cumulative GPA of 3.000. The semester preceding that a 3.833 GPA and a cumulative GPA of 3.833. The Awards Committee asked that the Board of Directors consider awarding the tenth and final scholarship based upon the cumulative GPA. On a motion by Director Engeler and second by Director Sailer, the Board of Directors approved the deviation.

**OLD BUSINESS:** Lt Col Herb Dannenberg briefed the board on the status of Operation Northern Calm. For some this was the first time hearing the information and he went into some details about the proposal. He had a new version of the plan with some changes. The next step was to get some feedback and/or approval to move forward. The issue is that he needs to utilize WINGA as the 501c(19) to garner support from potential investors and for fundraising purposes. He suggested that the property would need a full-time paid caretaker who would assume responsibility for grounds maintenance and property management. Lt Col Dannenberg suggested that the monies needed to pay for the caretaker could come from either fundraising or interest from a savings account.

Several directors had questions concerning the liability of such an undertaking, including what is the exit plan and why does WINGA need to be associated for this idea to take off. Could it be an independent Non-profit organization? President Nehls asked for a motion (Col Ebben) to continue the discussion which was seconded by Col Neumann. President Nehls went around the room and gave everyone 1 minute to share concerns:

Maximizing space (i.e. duplex vs. single family house), risk of involvement, great idea, but will it generate enough income to pay for itself., liability for WINGA, more details of proposal, against property development, esp. with DNR, fear of putting WINGA at risk, needs to progress or stop, base rate on rank, develop a committee to support Lt Col Dannenberg, need more input from members, focus on appointing a committee, need to run this as a business with expansion opportunities, commended idea and attitude.

President Nehls asked for a secret paper ballot administered by Exec Director Wagner, Director Alvarez and Director Sailer. The motion failed, 5 Yes, 16 No.

**NEW BUSINESS:** Director Statz gave the board a heads up the a NGAUS By-law change, could be presented on floor at NGAUS, adjusting salaries and NGAUS Board composition.

BG Dunbar was approached regarding hosting the 2011 NGAUS conference, August/September in Milwaukee, WI, motion by Hastings to accept, second by Director Gault to pursue the bid for 2011. WINGA will draft a memo for BG Dunbar to sign.

Grants from the units need to be submitted to the treasurer via Executive Director Wagner NLT 30 September.

**NEXT DIRECTOR'S MEETING:** Executive Committee will meet on October 3, BOD will meet on December 3, at the Cannery Grill.

Motion to adjourn was made by Director Strub and Second by Director Ebben.

The meeting adjourned at 8:40 p.m.



Ronald R. Wagner  
Executive Director

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Treasurer's Report

## Treasurer's Report - August 2008

Subcategory	Actual	Budget	Difference	
<b>INCOME CATEGORIES</b>				
000 - Checkbook Balance	\$ 28,638.74	\$ 6,600.00	\$ 22,038.74	433.9%
102 - Dues WINGA, Inc.	\$ 3,114.00	\$ 4,500.00	\$ (1,386.00)	69.2%
107A - WINGA, Inc.	\$ 87,000.00	\$ 100,590.00	\$ (13,590.00)	86.5%
110 - Miscellaneous Receipts	\$ 20,777.54	\$ 10,000.00	\$ 10,777.54	207.8%
<b>TOTAL INCOME CATEGORIES</b>	<b>\$ 139,530.28</b>	<b>\$ 121,690.00</b>	<b>\$ 17,840.28</b>	<b>114.7%</b>
<b>EXPENSE CATEGORIES</b>				
201B - Free First Year Dues	\$ 236.00	\$ 200.00	\$ (36.00)	118.0%
204 - NGEDA (NG Exec Dir Assoc)	\$ 1,726.71	\$ 2,500.00	\$ 773.29	69.1%
205 - NGAUS National Conference	\$ 4,700.00	\$ 14,000.00	\$ 9,300.00	33.6%
206 - President's Expenses	\$ 1,141.88	\$ 2,000.00	\$ 858.12	57.1%
209 - Communicator	\$ 3,184.20	\$ 4,250.00	\$ 1,065.80	74.9%
210 - Printing	\$ 672.20	\$ 750.00	\$ 77.80	89.6%
211 - Promotional Items	\$ -	\$ 1,200.00	\$ 1,200.00	0.0%
213 - WING Retiree Council	\$ -	\$ 325.00	\$ 325.00	0.0%
214 - Telephone Charges	\$ -	\$ 50.00	\$ 50.00	0.0%
215 - Postage & Envelopes	\$ 935.57	\$ 1,150.00	\$ 214.43	81.4%
216 - Corporation Filing Fee	\$ 10.00	\$ 10.00	\$ -	100.0%
217 - Bank Fees	\$ -	\$ 50.00	\$ 50.00	0.0%
218 - Liability Insurance	\$ 2,139.00	\$ 2,200.00	\$ 61.00	97.2%
219 - State Conference	\$ -	\$ 5,000.00	\$ 5,000.00	0.0%
220 - Director/Officer Meetings	\$ 738.10	\$ 2,000.00	\$ 1,261.90	36.9%
221 - Bond Insurance	\$ 222.00	\$ 250.00	\$ 28.00	88.8%
222 - Office Supplies	\$ 427.62	\$ 700.00	\$ 272.38	61.1%
223 - Publications	\$ -	\$ 100.00	\$ 100.00	0.0%
224 - TAG Contingency Fund	\$ 2,500.00	\$ 2,500.00	\$ -	100.0%
225 - Tax Consultant	\$ 1,857.69	\$ 1,300.00	\$ (557.69)	142.9%
226 - WINGA Awards	\$ 898.08	\$ 500.00	\$ (398.08)	179.6%
227 - Executive Director's Exp	\$ 1,972.09	\$ 2,500.00	\$ 527.91	78.9%
229 - WINGA Conference Expense	\$ 803.68	\$ 1,000.00	\$ 196.32	80.4%
230 - Office Equipment/Furniture	\$ 94.94	\$ 500.00	\$ 405.06	19.0%
232 - Utilities	\$ 1,031.18	\$ 1,600.00	\$ 568.82	64.4%
233 - Wisconsin Income Tax	\$ 658.00	\$ 600.00	\$ (58.00)	109.7%
234 - Elan Merchant Services	\$ -	\$ 500.00	\$ 500.00	0.0%
235 - Legislative Visit Wash DC	\$ 1,509.86	\$ 1,500.00	\$ (9.86)	100.7%
236 - Committee Expenses	\$ 304.01	\$ 1,000.00	\$ 695.99	30.4%
237 - DSL Line	\$ 605.00			
240 - Annual O-6 - O-8 Briefing	\$ 1,000.00	\$ 1,000.00	\$ -	100.0%
241 - Federal Income Tax	\$ 1,295.00	\$ 1,200.00	\$ (95.00)	107.9%
242 - Legislative Reception	\$ -	\$ 500.00	\$ 500.00	0.0%
243 - Contingency Fund	\$ 250.00	\$ 5,000.00	\$ 4,750.00	5.0%
250 - Awards Gifts & Grants	\$ 5,078.34	\$ 17,000.00	\$ 11,921.66	29.9%
400 - Salaries	\$ 26,969.79	\$ 46,755.00	\$ 19,785.21	57.7%
<b>TOTAL EXPENSE CATEGORIES</b>	<b>\$ 62,960.94</b>	<b>\$ 121,690.00</b>	<b>\$ 59,334.06</b>	<b>51.7%</b>
<b>Difference Revenue vs Expenses</b>	<b>\$ 76,569.34</b>			

Prepayment Lease Research  
Recognized Vendors